



Who are **BDS**

BDS is the leading independent consultancy in Great Britain offering unparalleled knowledge and expertise in the heavy building materials (including aggregates, asphalt, ready mixed concrete, cement and concrete products) and waste sectors.

Established over thirty years ago we offer a range of research services to help clients maximise their opportunities, develop their businesses and better understand their markets at both an operational and strategic level.

Andy Sales



Rachel Brooks



What can **BDS** offer?

BDS has built up a wealth of industry knowledge over the course of more than three decades. This is made available to clients via publicly available reports, bespoke business research and online Planning Portal.

We offer a partnership where we work hard to understand who you are, your markets, goals and information requirements and deliver market intelligence, research and analysis designed to give you a competitive edge in your business activities.



Intelligent Planning

BDS monitors each of the 400+ planning authorities across Great Britain on an ongoing basis plus those in Northern Ireland and the Republic of Ireland.

The information provides existing operators with direct information on competitor activity while at the same time offering suppliers the opportunity to develop new sales of their products and services.

The service is available via annual subscription which includes access to the BDS Planning Portal and monthly market activity reports (in PDF and Excel). You can set **alerts** to ensure you are automatically notified of new schemes based on your own criteria and **track** the progress of existing schemes helping to ensure you maximise the return on your investment in the service.





Intelligent Reports

BDS has been publishing industry reports for three decades covering a wide range of market sectors in Great Britain. The majority of these are updated either annually or bi-annually.

These include: -

- Estimated outputs and market share reports covering
 - pits, quarries and marine wharves
 - asphalt
 - ready mixed concrete (batched and volumetric)
 - building blocks
 - concrete block paving
 - paving slabs
 - aggregates rail depots
- Estimated reserves of Pits and Quarries
- State of the Industry - Annual Aggregates Replenishment
- Sector overview surveys of the aggregates, asphalt, cement, concrete products, ready mixed concrete and waste markets
- Analysis of the recycled aggregates industry
- Directories of waste facilities including EfW, AD, MRF, MBT, Composting, HWRC





Intelligent Consultancy

BDS offer bespoke research into specific markets to support individual client needs on a confidential basis.

We will work hand-in-hand with you to understand your project requirements and develop a fully costed project brief with agreed deliverables in terms of content and timelines.

All work will be tailored to support you and your team in meeting your specific business goals.



Recent Research Reports

BDS clients cover the spectrum of manufacturers, suppliers, investors and industry observers in the heavy building materials and waste industries operating at a local, regional and national level.

Recent research projects have focussed on the following areas:

- Local aggregates market assessment to support the development of a greenfield sand & gravel operation
- Identification of locations for a new asphalt plant and supporting market evaluation
- Competitive analysis of the local ready mixed concrete market to support the expansion plans of a major manufacturer
- Trends and current market study in the landscaping products market to support strategic growth plans of a major manufacturer
- Investigation of the stormwater market as a potential for a new entrant
- Cement industry review to support the construction of an import facility
- Development of an incinerator bottom ash aggregate manufacturing facility

How to contact us

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